

8th ASEAN PORTS & SHIPPING

2 0 1 0

Windsor Plaza Hotel, Ho Chi Minh City, Vietnam
Thursday 20 and Friday 21 May 2010

• Technical Site Visit • 100 International Exhibition Stands • 35 International Conference Speakers • 600 International Participants • Networking Welcome Reception

Endorsed By

BỘ GIAO THÔNG VẬN TẢI
CỘNG HÒA XÃ HỘI CHỦ NGHĨA VIỆT NAM
MINISTRY OF TRANSPORT
SOCIALIST REPUBLIC OF VIETNAM

- Evaluating The Current and Future Infrastructure Developments in Vietnam
- The Rise of Green Ports: Environmental Management For a Sustainable Future
- The Future of Container Shipping Growth and The Opportunities For Regional Ports
- Regional Port Competitiveness: Where Does Vietnam Stand Amongst The ASEAN Giants?

Event Sponsors



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- Preparing For Rebound: Recovering From The Global Economic Crisis
- Shippers' Strategies Amidst The Booming Vietnamese Port Developments
- Building a Sustainable Port And Terminal Operation
- Innovations For The Enhancement of Port And Container Shipping

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Ha Noi, 30th December 2008.

Dear Industry Colleague,

8TH ASEAN PORTS AND SHIPPING 2010 VIETNAM
20 – 21, May, 2010 in Ho Chi Minh City

We are delighted to announce that the 8th ASEAN Ports and Shipping 2010 Viet Nam will take place in Ho Chi Minh City on 20-21, May 2010. This international transportation gathering will promote Viet Nam, regional shipping and transport logistics to foreign investment and showcase Ho Chi Minh City as a cultural, tourism and conference destination.

A 2 days Conference and Exhibition will be a world-class business leaders forum on global transportation and logistics issues with the attendance of 500 delegates from over 25 countries consisting of the world's leading shipping lines, shippers, cargo owners, importers/exporters, freight forwarders, logistics companies, terminal operating companies, service suppliers,...

We look forward to the prospect of welcoming you to our beautiful city of Ho Chi Minh City and to what will be a most rewarding and enjoyable 2 days International Conference and Exhibition event in 2010. *t*

Yours Faithfully,



HO NGHIA DUNG
Minister



Wednesday 19 May 2010

Technical Site Visit

- 9am Buses Depart From Windsor Plaza Hotel
- 10am Arrive Saigon Newport For Presentation And Tour
- 10 45am Depart Saigon Newport For Vietnam International Container Terminal
- 11 30am Arrive Vietnam International Container Terminal For Presentation And Tour
- 12 15pm Depart Vietnam International Container Terminal For Saigon Premier Container Terminal
- 12 45pm Arrive Saigon Premier Container Terminal For Light Lunch Followed by Presentation And Tour
- 2pm Depart Saigon Premier Container Terminal
- 2 45pm Arrive Windsor Plaza Hotel

Thursday 20 May 2010

- 7 30am Conference Delegates Registration. Refreshments Served in The Exhibition
- 9am Conference And Exhibition Opening Ceremony
- 9am Organiser's Remarks, Rory J. Doyle, Managing Director, Transport Events Management, Malaysia
- 9 05am Opening Remarks, Ho Kim Lan, Secretary General, Vietnam Seaports Association, Vietnam
- 9 15am Keynote Address, Do Duc Tien, Deputy Director General, Vietnam Maritime Administration, Vietnam
- 9 30am Exhibition Opening Ceremony And Tour of The Exhibition by The VIP Group

Session 1 Gearing up For a New Decade in ASEAN Containerised Trade Growth

- Preparing For Rebound: How is The Industry Recovering From The Global Economic Crisis
- Vietnam's Economic Recovery And Regional Integration
- Evaluating The Current And Future Infrastructure Developments in Vietnam
- Key Success Factors in Vietnam's Infrastructure Investment – Government Priorities, Opportunities And Challenges
- Identifying The Growth And Diversification of Container Trade Within ASEAN
- Strategies to Boost Intra-ASEAN Container Trade
- Legal Issues Facing The Logistics And Shipping Sectors in Vietnam

- 10 45am **Chairman's Opening Remarks, Shekur Sintah, Director General, Mauritius Ports Authority, Republic of Mauritius**
- 10 45am David Wignall, Managing Consultant, David Wignall Associates, Singapore
- 11 05am Christopher A. Muessel, Partner, Watson, Farley & Williams LLP, Singapore
- 11 25am Truong Bui, Consultant, Drewry Maritime Services, Singapore
- 11 45pm Wolfgang Baier, Principal, McKinsey And Company, Singapore
- 12 05pm Tran Anh Duc, Country Managing Partner, Vilaf-Hon Duc, Vietnam
- 12 25pm Questions And Answers Followed by Conference Delegates Lunch

Session 2 The Future of Container Shipping Growth And The Opportunities For Regional Ports

- Reviewing The Current Trends in Container Trade Flow And Shipping Patterns
- What Are Shippers' Strategies Amidst The Booming Vietnamese Port Developments?
- How 3PLs Achieve Efficiency Thru Integration And Cooperation With Ports And Shippers
- Exploring The Challenges And Opportunities of The ASEAN Shipping Market
- Marine Fuel Management : Key Challenges For The Future
- Simulation Software Services For Marine And Container Terminals
- Offshore Support Vessels - Global Trends And Regional Focus

- 2pm Dass Appadu, Chairman, Chartered Institute of Logistics And Transport, Republic of Mauritius
- 2 20pm Ryan Tang, Country Manager, DHL Supply Chain, Vietnam
- 2 40pm Mohit Batra, Senior Vice President And Regional Head (Asia Pacific), Titanium Tantalum Products Limited, Singapore
- 3pm Captain Rahul Choudhuri, Regional Manager - Asia Pacific, DNV Petroleum Services, Singapore





- 3 20pm Conference Delegates Refreshments Served in The Exhibition
- 4 20pm Andrew Kemp, Regional Director, Thomas Miller, Hong Kong
- 4 40pm B. Velan, Managing Director, Scorpio Engineering, India
- 5pm Rohit Suraj, Regional Director, TBA, India
- 5 20pm Frans Jol, Managing Director, Esoware, Italy
- 5 40pm Yap Cheng Hua, Chief Executive Officer, Portek IT And Automation, Singapore
- 6pm Questions And Answers Followed by Chairman's Closing Remarks
- 5 30pm - 7 30pm Welcome Reception For All Participants And Spouses Sponsored by DNV Petroleum Services at The Windsor Plaza Hotel. Smart Casual Attire.



MANAGING RISK **DNV**

Friday 21 May 2010

- 8am Conference Delegates Registration. Refreshments Served in The Exhibition

Session 3 Building a Sustainable Port And Terminal Operation

- Regional Port Competitiveness: Where Does Vietnam Stand Amongst The ASEAN Giants?
- Operator's Strategies in Improving Performance And Competitiveness Thru Port Expansion
- Challenges of Port Privatisation And Its Growth Opportunities
- Realigning Ports' Strategy: Anticipating Future Capacity And Requirements For Sustained Competitive Advantage

9am Chairman's Opening Remarks, Mark Millar, Managing Director, M Power Associates, Hong Kong

- 9am Patrick Bol, General Director, Saigon Premier Container Terminal, Vietnam
- 9 20am Malcolm Gregory, Head of Commercial, Cai Mep International Terminal, Vietnam
- 9 40am Tran Khanh Hoang, Director, Saigon Newport, Vietnam

- 10am Conference Delegates Refreshments Served in The Exhibition

- 11am John Cushing, General Director, SP-SSA International Container Services Joint Venture Company (SSIT), Vietnam
- 11 20am Jonathan Beard, Managing Director, GHK, Hong Kong

Session 3A Innovations For The Enhancement of Port And Container Shipping

- Power Supply Solutions For Improvement of Efficiency And Sustainability
- Port Community And Terminal Management System For Ports
- Cutting Edge Lifting Products For Terminal Operators
- Integrated Solutions to Locate, Track, Manage And Optimize High-Value Assets
- Key Success Factors For Wireless Productivity
- Recent Developments of Technology And Systems at The Terminal
- Crane Rail on Ballast Bed With Use of Pre-Stressed Concrete Crane Rail Sleepers

- 11 40am Phillip Macridis, Regional Manager South East Asia, Cavotec, Singapore
- 12pm Udo Niessen, Senior Vice President, INFORM, Germany
- 12 20pm Lars Fredin, Managing Director, Konecranes, Sweden
- 12 40pm Nguyen Bang Son, Sale Manager, Liebherr, Vietnam

- 1pm Questions And Answers Followed by Conference Delegates Lunch

- 2pm Charlie Gerard, Sales Director, Asia Pacific, Zebra Enterprise Solutions, Hong Kong
- 2 20pm Klaus Rohrig, Regional Manager, Gottwald, Singapore
- 2 40pm Claus Burger, Manager Sales And Application Engineering, Conductix-Wamplfer, Germany

- 3pm Conference Delegates Refreshments Served in The Exhibition

- 3 30pm Teun Druijff, Managing Director, Bemo Rail, The Netherlands
- 3 50pm Rene Bendt, Director, ARL Consulting, Singapore
- 4 10pm Roberto Bencina, Managing Director And Chief Executive Officer, Sennebogen, Singapore
- 4 30pm Ryan Jeon, Business Development Consultant, Total Soft Bank, Korea

- 4 50pm Questions And Answers Followed by Chairman's Closing Remarks



REGISTRATION INFORMATION

To Participate in The 8th ASEAN Ports And Shipping 2010 Exhibition and Conference You Need to Register as a Conference Delegate or as a Trade Exhibition Visitor. Conference Delegate Registration Benefits Include: Technical Site Visit (Wednesday 19 May 2010) • Conference And Exhibition Entrance • Password Protected Online Conference Papers And Speakers Bios • Conference Lunches And Refreshment Breaks • Networking Welcome Reception (Thursday 20 May 2010) • Participants' Full Contact Details And Official Colour Photos From The Event. Conference Delegate Registration Fees are:

- On or Before Tuesday 20 April 2010: The 'Early Bird' Conference Delegate Registration is GBP895 - Save GBP100!
- From Wednesday 21 April 2010: The Regular Conference Delegate Registration is GBP995
- For Vietnamese Nationals, Citizens And Residents of Vietnam, The Conference Delegate Registration is VND11,995,000 (Photo ID Required)
- Special Offer! - 3 Delegates For The Price of 2 Within Each Category!

REGISTRATION

Please Complete And Fax Back This Form or Register Online at www.transportevents.com if You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 60 87 426 223 or Email alin@transportevents.com

Conference Registration

- I Wish to Attend The Technical Site Visit on Wednesday 19 May 2010 at 9am
 I Wish to Attend The Networking Welcome Reception on Thursday 20 May 2010 at 5pm
* Spouses Welcome to Attend

Exhibition Registration Only

- I Wish to Visit The Trade Exhibition Only - Free of Charge

Exhibition Opening Times are:

Thursday 20 May 2010 9am to 5pm
Friday 21 May 2010 9am to 3:30pm

Name: _____ 09 / 04 / 2010

Position: _____

Organisation: _____

Address: _____

Tel: _____

Fax: _____

Email: _____

- I am Not Able to Attend The Event But I Wish to Purchase The Username And Password to Access The Presented Conference Papers And Speaker Biographies Online at GBP395 / VND11,995,000.

METHOD OF PAYMENT

- 1) Credit Card - Secure Online Registration at www.transportevents.com or Complete The Method of Payment And Fax Back Your Registration Details on This Page Together With Credit Card Details to: + 60 87 426 223 or Email alin@transportevents.com
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TERMS AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Completing, Signing And Submitting This Registration Form
- Upon Receipt of Your Registration Form, a Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice. Full Payment Must be Received Within Seven Days of Date of Invoice
- No Refunds Will be Given However, Substitutions Can be Made at Any Time Prior to The Event
- If a Delegate is Unable to Attend, The Delegate Remains Liable For 100% Delegate Registration Payment.
- Delegates Will Not be Admitted Unless Payment Has Been Received
- Flights, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee.
- This Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: _____

Dated: _____

COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Management Limited
Level 1, Lot 7, Block F, Saguking Commercial Building,
Jalan Patau-Patau, 87000 Labuan F. T., Malaysia

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Associate Member -
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of Ports and Harbors

The Official Hotel And Venue is Windsor Plaza Hotel, Ho Chi Minh City, Vietnam. Special Reduced Hotel Rates Will be Made Available to All Registered Participants Subject to Availability. Please Email elaine@transportevents.com if You Need a Visa Invitation Letter With Your Visa Application. This Will Only be Provided For Registered Participants

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18 An Duong Vuong Street, District 5
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